Financial Statements for the years ended June 30, 2024 and June 30, 2023

Independent Auditor's Report

The Board of Trustees Long Island Children's Museum

Opinion

We have audited the accompanying financial statements of Long Island Children's Museum (the "Museum"), which compromise the statements of financial position as of June 30, 2024 and June 30, 2023 and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Museum as of June 30, 2024 and June 30, 2023 and the result of its activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Museum and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Museum's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Museum's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Museum's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Condon O'Measa McGinty + Donnelly LLP

Statements of Financial Position

Assets

	Jun	ne 30
	2024	2023
Cash	\$ 375,773	\$ 671,232
Investments, at fair value	2,439,327	1,918,903
Grants receivable	1,217,708	295,684
Accounts receivable	84,017	23,633
Employee retention credits receivable	-	180,295
Inventory	56,841	51,651
Prepaid expenses	93,020	189,400
Property and equipment, net	348,559	283,481
Total assets	<u>\$ 4,615,245</u>	<u>\$ 3,614,279</u>
Liabilities and Nets Ass	sets	
Liabilities		
Accounts payable and accrued expenses	\$ 296,461	\$ 357,852
Deferred membership revenue	367,564	294,935
Loans payable	478,405	491,530
Total liabilities	1,142,430	1,144,317
Net assets		
Without donor restrictions	268,607	434,278
With donor restrictions	3,204,208	2,035,684
Total net assets	3,472,815	2,469,962
Total liabilities and net assets	\$ 4,615,245	\$ 3,614,279

Statements of Activities

Year Ended June 30

	- \$ 87,663 00,000 242,510 75,000 837,000 01,489 201,489 90,000 167,500
Public support and revenue: Public support: Individuals Individuals \$ 16,175 \$ 384,000 \$ 400,175 \$ 87,663 \$ Corporations 101,580 120,000 221,580 142,510 1	- \$ 87,663 00,000 242,510 75,000 837,000 01,489 201,489 90,000 167,500
Public support: Individuals \$ 16,175 \$ 384,000 \$ 400,175 \$ 87,663 \$ Corporations Corporations 101,580 120,000 221,580 142,510 1	00,000 242,510 75,000 837,000 01,489 201,489 90,000 167,500
Individuals \$ 16,175 \$ 384,000 \$ 400,175 \$ 87,663 \$ Corporations 101,580 120,000 221,580 142,510 1	00,000 242,510 75,000 837,000 01,489 201,489 90,000 167,500
Corporations 101,580 120,000 221,580 142,510 1	00,000 242,510 75,000 837,000 01,489 201,489 90,000 167,500
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	90,000 167,500
County 250,500 - 250,500 150,000	- 150,000
Government grants 619,547	- 619,547
Employee retention credits 471,912	- 471,912
Special events 599,384 200,000 799,384 717,685 Other 27,471 - 27,471 600	- 717,685 - 600
	- 250.009
	- 250,009 66,489 3,745,915
Revenue: 1,881,394 1,339,000 3,220,394 2,779,420 9	30,489 3,743,913
Admissions 2,529,948 - 2,529,948 2,199,910	- 2,199,910
Memberships 477.862 - 477.862 458,842	- 458,842
Retail sales (net of cost of goods sold of \$159,130 and	- 436,642
\$164,007 for 2024 and 2023, respectively) 183,840 - 183,840 155,605	- 155,605
Birthday parties 385,663 - 385,663 320,924	- 320,924
Education fees 306,797 - 306,797 208,098	- 208,098
Theatre performances 56,920 - 56,920 144,625	- 144,625
Museum rentals 75,606 - 75,606 93,896	- 93,896
Vending machines 6,701 - 6,701 5,395	- 5,395
Investment return, net 268,366 - 268,366 167,784	- 167,784
(Loss) on disposal of assets (9,073)	- (9.073)
Total revenue 4,291,703 - 4,291,703 3,746,006	- 3,746,006
Total public support and revenue before release	
	66,489 7,491,921
	89,261)
	77,228 7,491,921
Expenses:	7,1220
Program services 5,149,374 - 5,149,374 4,725,946	- 4,725,946
Supporting activities	
Management and general 637,973 - 637,973 568,891	- 568,891
Fundraising 722,097 - 722,097 986,736	- 986,736
Total supporting services 1,360,070 - 1,360,070 1,555,627	- 1,555,627
Total expenses 6,509,444 - 6,509,444 6,281,573	- 6,281,573
	77,228 1,210,348
Net assets (deficit), beginning of year <u>434,278</u> <u>2,035,684</u> <u>2,469,962</u> <u>(398,842)</u> <u>1,6</u>	58,456 1,259,614
Net assets, end of year <u>\$ 268,607</u> <u>\$ 3,204,208</u> <u>\$ 3,472,815</u> <u>\$ 434,278</u> <u>\$ 2,0</u>	<u>35,684</u> <u>\$ 2,469,962</u>

See notes to financial statements.

Statement of Functional Expenses Year Ended June 30, 2024

	Program Services								Supp	ort Services			Totals				
	Ex	xhibitions		Education		Visitors Services	Total Program Services	M	anagement and General	Fi	undraising		Total Support Services		2024		2023
Salaries	\$	434,742	\$	1,809,302	\$	783,173	\$ 3,027,217	\$	258,153	\$	296,880	\$	555,033	\$	3,582,250	\$	3,409,513
Payroll taxes and benefits		66,857		234,783		119,276	420,916		65,208		53,654		118,862		539,778		520,577
Promotions		25,608		106,574		46,132	178,314		-		-		-		178,314		186,868
Banking and credit card charges		13,903		57,861		25,046	96,810		8,256		9,494		17,750		114,560		127,776
Professional fees		36,967		114,026		80,762	231,755		181,737		241,210		422,947		654,702		714,351
Food and catering		1,363		15,719		301	17,383		7,145		361		7,506		24,889		19,660
Traveling exhibition		130,756		845		-	131,601		-		-		-		131,601		87,283
Repairs and maintenance		14,476		3,640		78,149	96,265		559		-		559		96,824		142,473
Telephone and internet		4,750		19,767		8,556	33,073		2,821		3,243		6,064		39,137		37,322
Postage and printing		487		21,388		4,521	26,396		991		24,908		25,899		52,295		32,402
Dues, fees and publications		165		19,085		2,796	22,046		19,504		790		20,294		42,340		27,711
Office expense		38		861		23	922		4,718		14		4,732		5,654		5,990
Custodial services		19,215		79,969		34,615	133,799		11,409		13,122		24,531		158,330		123,180
Materials and supplies		86,818		63,284		47,727	197,829		14,198		13,417		27,615		225,444		220,556
Conferences and training		1,066		8,175		2,963	12,204		9,001		662		9,663		21,867		33,388
Insurance		21,928		91,260		39,503	152,691		13,021		14,974		27,995		180,686		159,403
Furniture and equipment rental		108		1,193		2,353	3,654		11,841		3,179		15,020		18,674		32,928
Miscellaneous		2,097		42,970		522	45,589		717		588		1,305		46,894		9,280
Utilities		31,251		130,061		56,298	217,610		18,558		21,341		39,899		257,509		250,009
Technology		1,521		23,262		14,827	 39,610		4,705		18,013		22,718		62,328		78,351
Subtotal		894,116		2,844,025		1,347,543	5,085,684		632,542		715,850		1,348,392		6,434,076		6,219,021
Depreciation and amortization		9,147		38,066		16,477	 63,690		5,431		6,247	_	11,678		75,368	_	62,552
Total functional expenses	\$	903,263	\$	2,882,091	\$	1,364,020	\$ 5,149,374	\$	637,973	\$	722,097	\$	1,360,070	\$	6,509,444	\$	6,281,573

See notes to financial statements.

Statement of Functional Expenses Year Ended June 30, 2023

			Progran	ı Sei	vices		Support Services						
	E	xhibitions	 Education		Visitors Services	 Total Program Services	N	lanagement and General	_Fu	ndraising		Total Support Services	Total
Salaries	\$	575,887	\$ 1,504,327	\$	638,774	\$ 2,718,988	\$	267,981	\$	422,544	\$	690,525	\$ 3,409,513
Payroll taxes and benefits		86,659	218,766		108,595	414,020		48,712		57,845		106,557	520,577
Promotions		29,759	38,305		30,647	98,711		29,438		58,719		88,157	186,868
Banking and credit card charges		24,478	24,478		24,478	73,434		27,350		26,992		54,342	127,776
Professional fees		157,659	132,392		77,087	367,138		77,380		269,833		347,213	714,351
Food and catering		1,007	15,286		1,785	18,078		733		849		1,582	19,660
Traveling exhibitions		26,185	26,185		26,185	78,555		4,364		4,364		8,728	87,283
Miscellaneous		1,856	1,856		1,856	5,568		1,856		1,856		3,712	9,280
Repairs and maintenance		24,328	29,519		30,519	84,366		29,626		28,481		58,107	142,473
Telephone and internet		7,329	7,329		8,006	22,664		7,329		7,329		14,658	37,322
Postage and printing		1,347	11,042		2,185	14,574		4,258		13,570		17,828	32,402
Dues, fees and publications		457	16,772		1,202	18,431		7,784		1,496		9,280	27,711
Office expense		982	1,504		1,597	4,083		947		960		1,907	5,990
Custodial services		35,639	35,639		40,022	111,300		5,940		5,940		11,880	123,180
Materials and supplies		92,121	56,136		54,615	202,872		3,779		13,905		17,684	220,556
Conferences and training		2,722	24,597		256	27,575		1,178		4,635		5,813	33,388
Insurance		47,821	47,821		47,821	143,463		7,970		7,970		15,940	159,403
Furniture and equipment rental		7,994	605		12,257	20,856		10,057		2,015		12,072	32,928
Utilities		75,003	75,003		75,003	225,009		12,500		12,500		25,000	250,009
Technology		8,920	 22,482		10,590	 41,992		5,567		30,792		36,359	 78,351
Subtotal		1,208,153	2,290,044		1,193,480	4,691,677		554,749		972,595		1,527,344	6,219,021
Depreciation and amortization		11,423	 11,423		11,423	 34,269		14,142		14,141	_	28,283	 62,552
Total functional expenses	\$	1,219,576	\$ 2,301,467	\$	1,204,903	\$ 4,725,946	\$	568,891	\$	986,736	\$	1,555,627	\$ 6,281,573

See notes to financial statements.

Statements of Cash Flows

		Ended ne 30
	2024	2023
Cash flows from operating activities		
Increase in net assets	\$ 1,002,853	\$ 1,210,348
Adjustments to reconcile increase in net assets to		
net cash provided by (used in) operating activities		
Depreciation and amortization	75,368	62,552
Realized and unrealized (gain) on investments	(206,138)	(159,431)
Loss on disposal of assets	-	9,073
Forgiveness of Payroll Protection Program loan	-	(619,547)
Donation with perpetual donor restrictions	(300,000)	(575,000)
Changes in:		
Grants receivable	(922,024)	198,772
Accounts receivable	(60,384)	(8,820)
Employee retention credits receivable	180,295	19,388
Inventory	(5,190)	(13,684)
Prepaid expenses	96,380	(5,266)
Accounts payable and accrued expenses	(61,391)	69,963
Deferred membership revenue	72,629	(36,063)
Net cash provided by (used in) operating		
activities	(127,602)	152,285
Cash flows from investing activities		
Purchases of property and equipment	(140,447)	(195,004)
Sale of assets	-	3,600
Purchases of investments	(407,639)	(588,497)
Proceeds from sale of investments	110,835	60,831
Change in money market	<u>(17,481</u>)	(3,999)
Net cash (used in) investing activities	(454,732)	(723,069)
Cash flows from financing activities		
Payments to loan payable	(13,125)	(8,371)
Donation with perpetual donor restriction	300,000	575,000
Net cash provided by financing activities	<u>286,875</u>	566,629
Net (decrease) in cash	(295,459)	(4,155)
Cash, beginning of year	671,232	675,387
Cash, end of year	<u>\$ 375,773</u>	\$ 671,232

Notes to Financial Statements June 30, 2024 and June 30, 2023

Note 1 – Nature of organization

The Long Island Children's Museum (the "Museum") is an education institution incorporated in 1990 in the State of New York. The Museum presents exhibits and programs for families from all of Long Island, Queens and the New York City metropolitan area, as well as schoolchildren from pre-school through eighth grade from throughout Long Island. The Museum also provides in-depth educational enrichment programs to high need schools and community agencies serving low-income children and families. The Museum connects all our communities' children, and those who care for them, to one another and to a life of wonder, imagination and exploration. Here, children discover their passions and their relationship to the world we share.

The Museum is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and from state and local income taxes under comparable laws.

Note 2 – Summary of significant accounting policies

Basis of accounting

The financial statements of the Museum have been prepared using the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America as applicable to not-for-profit organizations.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and the disclosure of contingent assets and liabilities. Actual results may differ from those estimates.

Functional allocation of expenses

The cost of providing the Museum's program and supporting services has been summarized on a functional basis in the accompanying statements of activities. Accordingly, certain costs have been allocated among the program and supporting services in ratios determined by management.

Investments

Investments are recorded at fair value based on publicly quoted market prices. Net realized and unrealized gains or (losses) on the investments are recorded in the statements of activities as increases or decreases in net assets.

Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

Note 2 – Summary of significant accounting policies (continued)

Fair value measurements

For assets measured at fair value on a recurring basis, accounting standards require quantitative disclosure about the fair value measurement separately for each major class of assets. The Museum's investments have been classified in the highest level of hierarchy (Level 1). The fair value of the investments are based on quoted prices in active markets for identical assets.

Financial reporting

The Museum reports information regarding its financial position and activities in two classes of net assets, which are as follows:

Without donor restrictions

Operating

Represent resources, if any, that are not subject to donor-imposed restrictions.

Board-designated reserve fund

The Museum was the recipient of two unrestricted gifts from two Trustees that totaled \$250,000. The Board voted to classify these funds as a board-designated reserve fund governed by specific procedures as described in the related Board adopted policy. The purpose of this fund is to assist the Museum to manage operations during periods of low cash levels. At June 30, 2024, the value of the fund was \$263,700.

With donor restrictions

Represent those resources the use of which has been restricted by donors for specific purposes and/or the passage of time. When a donor stipulation expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, net assets with temporary donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Included in this category are net assets subject to donor-imposed restrictions to be maintained in perpetuity by the Museum.

Grants and grants receivable

Grants are recorded as revenue upon the receipt of cash or unconditional pledges. Grants are considered available for general use, unless specifically restricted by the donor. Conditional grants are recorded when the specified conditions have been met. Any grants to be received over periods longer than a single year are discounted at an interest rate commensurate with the risk involved.

Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

Note 2 – Summary of significant accounting policies (continued)

Grants and grants receivable (continued)

Funding contracts are often subject to audit by the applicable granting agencies. The possible disallowances by the granting agencies of any item charged to the program cannot be determined until such time when and if an audit occurs. Therefore, no provision for any potential disallowances that may result from such audits has been made in the accompanying financial statements. Management is of the opinion that any potential disallowances will not be material to the accompanying financial statements.

All grants receivable are expected to be paid during the 2025 fiscal year.

Revenue recognition

Membership revenue

Membership revenue is recognized as revenue over the year-long term of the membership. Deferred membership revenue consists of memberships that will be earned in future periods.

Admissions and all other sources of revenue

Revenue from admissions and all other sources of revenue are recognized when earned.

Inventory

Inventory consists of educational retail products that further the mission of the Museum and are reported at the lower of cost or market value using an average cost method.

Property and equipment

Property and equipment are recorded at their original costs, or if contributed, at their appraised values at the dates of contribution. Depreciation of exhibits, furniture, fixtures and equipment is provided using the straight-line method over estimated useful lives of three to seven years. Leasehold improvements are being amortized on the straight-line method, over the lesser of the life of the lease or the estimated useful lives of the assets.

Contributed nonfinancial assets

The Museum receives labor services rendered by volunteers who support the Museum's programs and activities. These amounts have not been reflected in the accompanying financial statements as they do not meet the requirements for recognition under generally accepted accounting principles. During the 2024 and 2023 fiscal-years, the total number of hours donated by volunteers amounted to approximately 8,300 and 6,600, respectively.

Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

Note 2 – Summary of significant accounting policies (continued)

Contributed nonfinancial assets (continued)

The Museum receives other contributed nonfinancial assets, which are an integral part of the activities of the Museum and would have had to be purchased by the Museum if they had not been donated. Other contributed nonfinancial assets have been recorded at their estimated fair value based on what it would have cost if purchased independently and have been reflected as support and corresponding expenses in the accompanying statements of activities.

Advertising costs

Advertising costs are expensed as incurred.

Concentrations of credit risk

The Museum's financial instruments that are potentially exposed to concentrations of credit risk consist primarily of cash, investments and receivables. The Museum places its cash with what it believes to be a quality financial institution. At times during the year, the balances in Museum's accounts exceeded the FDIC insurance limit. However, the Museum has not experienced any losses in these accounts to date. The Museum's investments are exposed to various risks, such as interest rate, market volatility, liquidity and credit. Due to the level of uncertainty related to the aforementioned risks, it is at least reasonably possible that changes in these risks could have a material effect on the amounts reported in the statements of financial position at June 30, 2024. The Museum's receivables consist principally of grants from donors. The Museum's receivables are deemed collectible by management. The Museum believes no significant concentrations of credit risk exist with respect to its cash, investments and receivables.

Subsequent events

The Museum has evaluated events and transactions for potential recognition or disclosure through November 4, 2024, which is the date the financial statements were available to be issued.

Note 3 – Liquidity and availability of financial assets

The Museum's working capital and cash flow is subject to variations during the year due to the seasonal nature of cash receipts for admissions and other earned income and the concentration of grants near the end of the fiscal year due to the timing of its fundraising gala event. In order to manage liquidity, the Museum's Board of Trustees designated funds of \$263,700 as a working capital reserve. With varying levels of authorization requirements, management is able to withdraw monies from this fund to meet cash flow needs. The funds must be paid under terms ranging from 60 to 180 days, depending upon the withdrawal amount.

Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

Note 3 – Liquidity and availability of financial assets (continued)

The following is a summary of the Museum's financial assets as of June 30, 2024 and June 30, 2023, reduced by amounts not available for general use within one year of the statements of financial position date due to donor-imposed restrictions or internal designations:

	2024	2023
Cash	\$ 375,773	\$ 671,232
Investments, at fair value	2,439,327	1,918,903
Grants receivable	1,217,708	295,684
Accounts receivable	84,017	23,633
Employee retention credits receivable		180,295
Total financial assets	4,116,825	3,089,747
Less: contractual or donor-imposed restrictions:		
Endowment funds	(1,940,000)	(1,640,000)
Board-designations:		
Working capital reserve fund	(263,700)	(250,000)
Financial assets available to meet cash needs for general expenditures within one year	\$ 1,913,125	\$ 1,199,747

Note 4 – Investments, at fair value

Investments, comprising the endowment, consist of the following as of June 30, 2024 and June 30, 2023:

		2024			2023				
		Cost	Fa	air Value		Cost	Fa	ir Value	
Money market	\$	21,361	\$	21,361	\$	3,879	\$	3,879	
Fixed income – corporate									
bond		831,817		782,501		667,399		613,233	
Exchange traded fund –									
U.S. large cap		506,857		691,159		466,497		526,617	
Equities		891,292		944,306		507,076		775,174	
	\$ 2	2,251,327	\$ 2	<u>2,439,327</u>	\$	<u>1,644,851</u>	\$	1,918,903	

For the years ended June 30, 2024 and June 30, 2023, investment return consisted of the following:

	 2024	 2023
Interest and dividends Realized and unrealized gain	\$ 62,569 206,138	\$ 8,779 159,431
Total	\$ 268,707	\$ 168,210

Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

Note 5 - Property and equipment

At each fiscal year end, property and equipment consisted of the following:

	 Jun	e 30)
	 2024		2023
Leasehold improvements	\$ 8,809,386	\$	8,702,286
Exhibits	3,956,086		3,950,836
Furniture and fixtures	636,134		608,038
Equipment	 589,399		589,399
Total property and equipment	13,991,005		13,850,559
Less: accumulated depreciation and amortization	 (13,642,446)		(13,567,078)
Total property and equipment, net	\$ 348,559	\$	283,481

Depreciation and amortization expense for fiscal years 2024 and 2023 was \$75,368 and \$62,552, respectively.

Note 6 – Net assets with donor restrictions

Net assets with donor-imposed restrictions consists of net asset with temporary and perpetual donor restrictions.

Net assets with temporary donor restrictions

At June 30, 2024, net assets with donor restrictions, consisted of the following:

	Balance At June 30, 2023		Support	Released from Restrictions			Balance at June 30, 2024
Saltwater Stories	\$ 68,408	\$	870,000	\$	(68,408)	\$	870,000
Succession Planning &							
Leadership Development	20,124		-		(20,124)		-
NYSCA-General Operating	40,000		-		(40,000)		-
Westbury STEM4 All	257,152		-		(195,444)		61,708
New York Humanities	10,000		-		(9,000)		1,000
Restricted for Time	-		224,000		-		224,000
Music Programming	-		60,000		-		60,000
Together to Kindergarten	-		35,000		-		35,000
Various Educational							
Programs			50,000		(37,500)		12,500
Total	\$ 395,684	\$	1,239,000	\$	(370,476)	\$	1,264,208

Net assets with perpetual donor restrictions

At June 30, 2024 and June 30, 2023, net assets with perpetual donor restrictions totaled \$1,940,000 and \$1,640,000, respectively.

Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

Note 7 – Endowment funds

The endowment

The Museum's endowment is composed of one fund established for purposes to be defined by the donor.

Return objectives and risk parameters

The Board of Trustees has adopted investment and spending policies for the Museum's endowment assets that seek to provide a predictable stream of funding to programs supported by its endowment, and maintain purchasing power of the endowment over time.

Strategies employed for achieving objectives

To satisfy its long-term rate of return objectives, the Museum's investment policy calls for the reliance on a total-return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Museum targets a diversified asset allocation with prudent risk constraints. The Museum's current endowment fund contains provisions within the gift instrument that supersede the Museum's investment policy.

Spending policy and relationship to investment objectives

Appropriations from the endowment funds will be made on a fund-by-fund basis and in accordance with any specific directives on spending that the donor has imposed. The Museum will establish a spending rate that will balance the need for resources for the Museum with the objective of growing the endowment fund.

Note 8 – Contributed nonfinancial assets

Use of land

In January 2002, the Museum took occupancy of its Mitchell Field, Garden City, New York exhibit and office space. The Museum has entered into a 20-year renewable lease for this space, which is owned by the County of Nassau (the "County"), and was unoccupied prior to the County permitting the Museum to utilize the space. Due to the Museum serving the public interest by constructing and maintaining a museum within the formerly unoccupied premises, and in consideration of the benefit to the County from the operation of the facility, and for special rates offered to school children, youth groups, etc., the amount of rent to be collected as a rental fee shall be reduced to zero. Accordingly, the Museum has not recorded any rental value in the accompanying financial statements. Also pursuant to the lease, the County has agreed to provide all utilities that are required for the operation of the Museum, excluding telephone service, free of charge. The Museum recorded revenue and corresponding expense for these contributed utilities totaling \$257,509 for 2024 and \$250,009 for 2023. During December 2021, the lease was renewed for 20-years effective June 15, 2018.

Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

Note 9 – Retirement plan

The Museum maintained a deferred compensation plan for a key employee of the Museum. The expense to the Museum was \$11,551 for a former, and now retired key employee for the 2023 fiscal year.

Note 10 – Loans payable

At June 30, 2024, loans payable consisted of the following:

Paycheck Protection Program

During February 2021, the Museum received a Paycheck Protection Program loan, totaling \$619,547. During July 2022, the PPP Loan forgiveness was confirmed and as a result, the Museum recorded \$619,547 as a government grant in the 2023 fiscal year statements of activities.

Economic Injury Disaster Loan

During the 2020 fiscal year, the Museum applied for an Economic Injury Disaster Loan ("EIDL") to provide disaster relief from the COVID-19 pandemic and on May 19, 2020, the loan was approved for \$150,000.

On July 27, 2021, the Museum applied for an amendment to the EIDL. The amendment was approved and the Museum received an additional \$350,000.

Repayment of the EIDL commenced November 2022 and requires monthly payments of \$2,206 applicable first to a fixed interest rate of 2.75% per annum and the balance to a reduction of principal. The EIDL will be amortized over 360 months, until May 2050, when the entire unpaid principal balance and all accrued and unpaid interest would be due and payable. The EIDL is collateralized by a security interest, as defined in the EIDL documents.

As of June 30, 2024, the required annual principal payments on the EIDL is as follows:

Fiscal Year	<u>Amount</u>
2025	\$ 13,490
2026	13,866
2027	14,252
2028	14,649
2029	15,057
2030 and thereafter	407,091
Total	\$ 478,405

Notes to Financial Statements (continued) June 30, 2024 and June 30, 2023

Note 11 – Employee retention credits

In response to the coronavirus emergency, the Coronavirus Aid, Relief and Economic Security Act and subsequent acts (the "Acts") were signed into law. The Acts provided, among other things, a refundable credit of certain qualified wages per employee for wages paid or incurred from March 13, 2020 through September 30, 2021. In connection therewith, such credits totaled \$471,912 for the year ended June 30, 2023.